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Self-disclosure and social media: motivations, mechanisms and psychological well-being

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Self-disclosure is pervasive on social media and has significant implications for psychological well-being. In this review we synthesize recent research on the motivations, mechanisms and effects of self-disclosure on well-being and then propose a framework that highlights the bidirectional relationship between self-disclosure and well-being. The framework details the mechanisms by which self-disclosure on social media can influence well-being and how self-disclosure fulfills particular needs of individuals with different well-being characteristics. We call for future research to examine the proposed bi-directional relationship, especially studies designed to tease out causal effects.

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Social technologies have radically expanded and transformed how people communicate about themselves. People now regularly disclose information to their social network and beyond through posts on social media and conversations shared in a variety of messaging platforms. Over the past two decades, research on self-disclosure has traditionally focused on how the features of computer-mediated communication might afford disclosure (e.g. [1,2]) and more specifically, how social media affordances affect interpersonal intimacy and relational outcomes (e.g. [3,4]).

More recently there has been a shift to understanding how self-disclosure on social media platforms may be related to psychological well-being [51]. In this paper we review the extant research examining the relationship between self-disclosure on social media and psychological well-being with a focus on the motivations and mechanisms that may underlie the relationship. We

propose a two-process framework that 1) outlines these motivations and mechanisms and 2) emphasizes the bi-directional relationship between social media self-disclosure and psychological well-being.

Conceptualizing self-disclosure and well-being

Self-disclosure can be conceptualized as any message about oneself that an individual communicates with other people [5,6]. Self-disclosure varies across multiple dimensions that generally fall into either quantity (i.e. frequency, duration, depth) or quality (i.e. accuracy, intention, and valence). Psychological well-being can be conceptualized as a construct involving both psychological adjustment and negative maladjustment [7]. This conceptualization captures both hedonic (i.e. the presence of positive and absence of negative emotionality) and eudaimonic (i.e. cognitive evaluations of one's life) aspects of well-being, and thus includes both positive indicators of psychological well-being, such as self-esteem, social well-being and life satisfaction, and negative indicators, such as depression, loneliness and anxiety.

Self-disclosure online and psychological well-being: a two-process framework

The Internet-enhanced self-disclosure (IESD) hypothesis was one of the first theories to extend disclosure research to overall well-being [8]. The theory argues that online self-disclosure enhances relationship quality to a greater degree than face-to-face disclosures. This relational effect in turn enhances the impact that self-disclosure has on well-being in computer-mediated communication relative to face-to-face. From a relational perspective, the IESD predicts that relationship quality is the mediator that accounts for the greater impact of disclosure on well-being in computer-mediated communication.

Another line of research investigated the antecedents of self-disclosure in social media, focusing on two competing hypotheses: the *social compensation hypothesis* ('poor-get-richer') and the *enhancement hypothesis* ('rich-get-richer') [9]. While the compensation hypothesis expects lonely and socially anxious people to use online communication more frequently, the enhancement hypothesis predicts that socially competent individuals will consider social media as additional venues for social interactions [10].

Below we propose a framework that accounts for both effects by articulating a two-process model that emphasizes distinct mechanisms and motivations for each direction, described in

Figure 1. Our review argues that self-disclosure in social media can affect psychological well-being through several mechanisms, and that people's well-being characteristics can influence self-disclosure production.

Process 1: self-disclosure affects well-being

We identify four prominent mechanisms in the extant literature that may account for the effects of self-disclosure on well-being: 1) perceived connectedness, 2) social support, 3) capitalization process and 4) psychological authenticity.

Perceived connectedness

As an inherent psychological need perceived connectedness refers to the feeling of relatedness with one another in their lives [11]. Much research now suggests that feelings of social connectedness, or belongingness, social inclusion and acceptance have positive effects on well-being, whereas social exclusion and isolation have negative impacts on well-being [12]. Since social media allow for public disclosure, and disclosure often predicts interpersonal intimacy in dyadic interaction [3], a more general feeling of connection is expected from disclosing in public, which improves well-being [13]. Research has shown that posting status updates about personal daily experience can increase connectedness, which in turn,

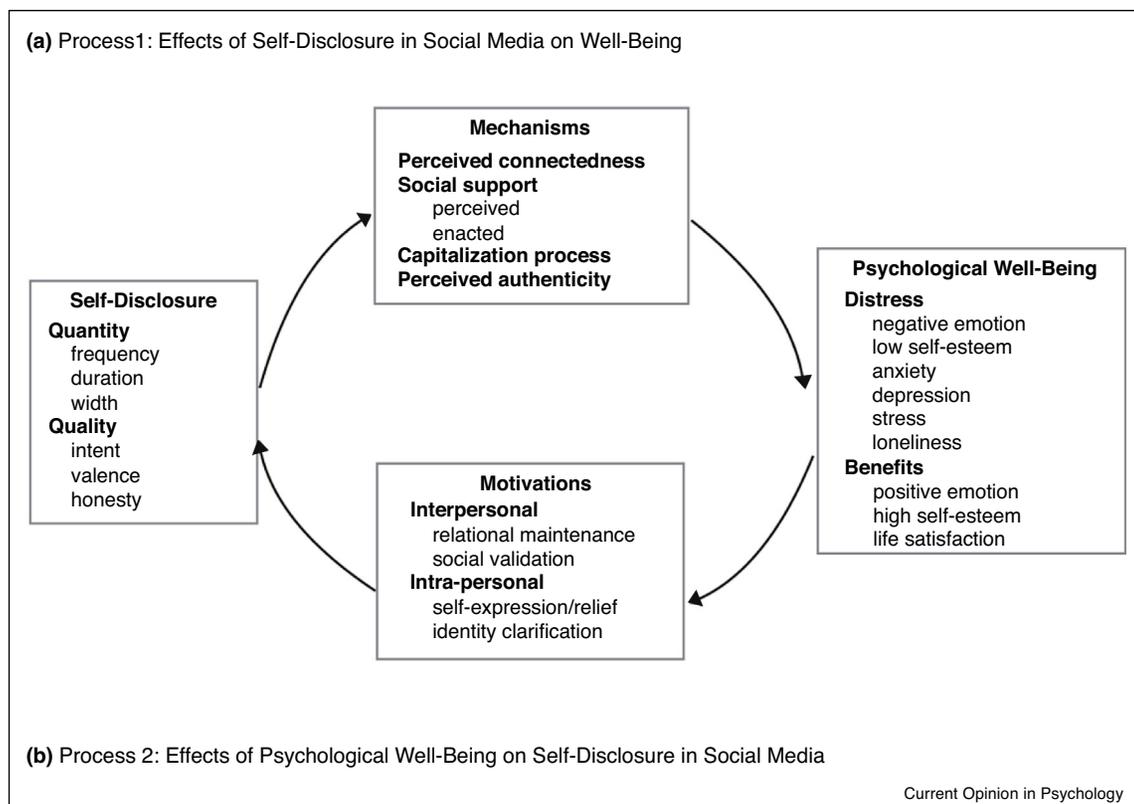
can reduce loneliness [14]. In contrast, individuals constrained from posting on Facebook may report lower belongingness or connectedness [15].

Social support

Social support refers to the social benefits (e.g. emotional, informational, and instrumental help) that people perceive, express, and gain from human interactions [16,17]. It involves both perceived (i.e. the general impression) and enacted social support (i.e. the specific supportive behaviors), and can have a direct positive impact on psychological well-being as it 'provides positive affect, a sense of predictability and stability in one's life situation, and a recognition of self-worth [16, p. 311].

Self-disclosure is considered a key route for social support given that social support is not available unless other people know about one's needs for support [17]. Because social media allow for public disclosure and makes others' feedback prominent through comments and one-click communication (e.g. 'Likes' [18]). Disclosers become more aware of other's attentiveness to their needs, and thus may perceive higher levels of social support [19,20]. As shown in recent studies, perceived social support from one's networks on social media can improve online

Figure 1



Theoretical framework of self-disclosure in social media and psychological well-being.

social well-being [21,23] and reduce psychological distress, such as depression and loneliness [20,22]. Furthermore, enacted social support resulting from self-disclosure can predict higher levels of self-esteem [52], and happiness [24].

Capitalization and authenticity

The effects of self-disclosure on well-being should largely depend on the valence of the triggering event. People feel more positive sharing positive emotional disclosure and more negative sharing negative disclosure [25]. This phenomenon is referred to as a *capitalization* process, which suggests that expressing personal thoughts and emotions have additional effects on affect and psychological well-being because it increases the salience and significance of the events, and allows people to rearrange their memories about the events during the course of expression [26]. In addition, given the ‘positivity norm’ of Internet culture, positive disclosure often occurs more frequently and predicts positive feedback and more social support [27,28*], which in turn, can increase feelings of connectedness [13]. Similarly, negative disclosure (via status updates) may discourage others from providing public responses [53]. While receiving feedback can enhance self-esteem [29] a lack of feedback may lead to a sense of ostracism and threaten fundamental human needs [15], which is detrimental to overall well-being.

The feeling of authenticity may also be an important facilitator of social integration and other positive psychological outcomes [12]. Psychological authenticity occurs when people feel more able to express the true self [30]. Social media afford selective self-presentation, and thus allow for self-expression that may be inconsistent with the true self. Recent evidence has shown that accurate and authentic self-disclosure can benefit general well-being [31] and improve self-esteem among mindful people [32], whereas inaccurate and unauthentic self-disclosure may make people feel less socially connected and more stressful [33]. Furthermore, accurate and genuine disclosure has been shown to predict greater perceived social support [34] and enacted support from others [28*], both of which are positive contributors to well-being.

Process 2: well-being states influence disclosure motivations

In the second process, we aim to elucidate how people with varied psychological states choose to engage in different forms of disclosure. People higher and lower in psychological well-being should vary in their disclosure productions due to their particular disclosure motives and psychological needs. We draw on the functional model of self-disclosure in social media [4] to delineate a possible link between well-being and disclosure dynamics.

Interpersonal motives: relational development

Disclosure motivations can be mapped onto an intrapersonal-interpersonal continuum, with relational development on the interpersonal end and self-expression and identity clarification on the intrapersonal end [4]. Disclosure driven by relational development seeks to increase relational intimacy and closeness with another person. This motive is associated with more frequent self-disclosure in social media [35], and predicts more intentional, positive and honest disclosure [36].

According to the social compensation theory [9], the relational goal of disclosure might be more prominent among people with psychological distress (e.g. loneliness or social anxiety) because they perceive deficits in social skills and possess stronger needs for connection and affiliation than their counterparts [37]. For example, lonely and socially anxious people were more willing to disclose in social media than non-anxious people (e.g. [23,38,39]). People with low self-esteem disclosed a wider variety of topics on Facebook than those with high self-esteem [40]. Lonely people were more likely to disclose on social media due to their stronger motives for social compensation and social networking [41**].

Intrapersonal motives: self-expression

Disclosure driven by self-expression on social media seeks to ‘express feelings and thoughts and release pent-up feelings ([4, p.11]).’ Traditional research on disclosure argues that people with psychological distress are drawn to self-expression [42], because they can buffer stress by releasing the ‘fever’ of those pent-up feelings through self-expression [43]. In support of this proposition, Zhang [44*] revealed that higher level of stress triggered greater amounts of self-disclosure in social media. A possible reason may be that people low in self-esteem perceive social media as a safer medium for self-expression and a more appealing place for social compensation (e.g., more attention and support from others) [54].

Since disclosure can buffer stress by releasing the ‘fever’, self-expression motives are likely to encourage negative social sharing [55]. Indeed, people low in psychological distress disclosed more positively [45], whereas those high in distress tended to disclose more negative and less honest information [46,56]. This negativity effect appears to take place on image-based social media platforms, such as Instagram, as well. A recent study showed that depressed individuals were more likely to post darker, bluer and greyer images than healthy people, presumably matching how they perceived their world [47]. These studies suggest that self-expression motives may drive negative disclosure among people suffering psychological distress.

Taken together, the extant research suggests that well-being states can shape self-disclosure characteristics

in terms of both quantity and quality by modifying people's motivations. Future research is needed to examine the role of these and other motivations, such as identity clarification and social validation, in connecting individuals' well-being states and disclosure characteristics on social media.

Closing the loop: can distressed individuals benefit from self-disclosure?

Our review suggests that it may be difficult for distressed individuals to benefit from self-disclosure in social media. First, distressed individuals may be less honest in their disclosures online. While accurate or authentic disclosure may correspond to positive well-being [33], distressed people are more likely to present the 'false self' on social media [46] and thus may feel even more depressed and less connected.

Second, negative disclosure from psychologically distressed people may be less effective at obtaining social support or feedback than positive disclosure ([28*,53]. Although negative disclosure may gratify the intrapersonal needs for emotional venting and self-expression, it may impair relational goals. Indeed, Forest and Wood [54] revealed that disclosures from low self-esteem people was more negative, which in turn, received less responses and was generally not liked by others. Other research, however, suggested different psychological mechanisms that linked the negative disclosures and well-being. As shown in Park *et al.* [48], although depressed participants can actually obtain more Facebook social support from their negative sharing, they failed to perceive the wealth of support compared to healthier disclosers.

While these factors suggest a downward spiral of self-disclosure and well-being for distressed individuals, it is worth noting that some affordances of social media may disrupt this spiral and lead to improved well-being. For example, negative disclosure via private messaging may be more likely to receive responses than public status updates [53]. In addition, online forums such as reddit allow people to use anonymous accounts. Anonymity can reduce senders' perceived vulnerability of stigmatized content which may encourage more honest disclosure. For example, anonymous posts on reddit have been shown to involve more negative discourse on mental health and to receive more emotional and instrumental support than non-anonymous posts [49]. Similarly, the semi-anonymous nature of Instagram (i.e., no 'real name' policy) may make it an appropriate space for sensitive disclosures and supportive social interactions [50].

Conclusion

Our review suggests a bi-directional relationship between self-disclosure on social media and psychological well-being, and that this relationship is influenced by

several different mechanisms and motivations. Future research should adopt appropriate methods to disentangle the causal processes of how and why self-disclosure and well-being affects each other. In addition, it will be theoretically fruitful and clinically important for future research to examine how individuals suffering from psychological distress disclose about themselves and whether their disclosures can offer psychological resources that close the disclosure-well-being loop on social media.

Conflict of interest statement

Nothing declared.

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